



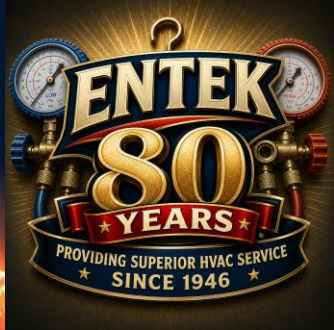
Heating, Cooling and Energy Solutions Since 1946

Residential, Commercial, Industrial & Controls

Design, Build, Maintain

80 Years In Business and Growing!!!





Core Values

Safety

Integrity

High performance

Serve others

Professionalism

Continuous improvement



Weekly Training Classes

- NATE Certification
- 06A
- Continuing Education
- Customer Service
- Planned Maintenance / Service
- Building Performance
- Weekly Safety Meeting

Utility Group Partner



HEAT PUMP AND DUCTLESS HEAT PUMP REBATE FORM

This form is valid for installations on or after October 1, 2023

AHRI REFERENCE NUMBER:

CUSTOMER / OWNER NAME:	SITE ADDRESS:	CUSTOMER / OWNER PHONE:	INSTALL DATE:
☐ EXISTING SINGLE-FAMILY MANUFACTURED HOME	30 FT AREA HEATED BY HP OR DHP:	IF DHP, # OF INDOOR HEADS:	CONTRACTOR:
SELECT A QUALIFYING MEASURE FROM BELOW		EXISTING HEAT TYPE	REBATE AMOUNT
DUCTLESS HEAT PUMP* MUST MEET FEDERAL MINIMUM EFFICIENCY STANDARDS ☐ SINGLE INDOOR HEAD ☐ SINGLE DUCTED MINI-SPLIT (NOT MULTI-ROOM HEAD) ☐ SINGLE HOME CENTRALLY DUCTED ☐ COMBINATION DUCT/DUCTLESS ☐ MULTIPLE ROOM DUCTED MINI-SPLITS ☐ MINI-SPLIT ☐ NOT WHOLE-HOME CENTRALLY		☐ ILLEC FURNACE ☐ ILLEC ZONAL†	\$800 SIGN HERE: _____ DATE: _____
VARIABLE SPEED HEAT PUMP** - UPGRADE MUST MEET FEDERAL MINIMUM EFFICIENCY STANDARDS Upgrade from heat pump or electric resist		☐ HEAT PUMP ☐ ILLEC ZONAL†	\$200 SIGN HERE: _____ DATE: _____
NON-VARIABLE SPEED HEAT PUMP** - CONVERSION MUST MEET FEDERAL MINIMUM EFFICIENCY STANDARDS Conversion from electric furnace		☐ ILLEC FURNACE ☐ ILLEC FURNACE WAC	\$1,000 SIGN HERE: _____ DATE: _____
VARIABLE SPEED HEAT PUMP** - CONVERSION MUST MEET FEDERAL MINIMUM EFFICIENCY STANDARDS Conversion from electric furnace		☐ ILLEC FURNACE ☐ ILLEC FURNACE WAC	\$1,200 SIGN HERE: _____ DATE: _____
PRESCRIPTIVE DUCT SEALING \$200 (flat rate)		PRE-CONDITION: Existing unsealed duct system with 30% of supply ducts in unconditioned spaces. Contact utility for special circumstances. Prescriptive Duct Sealing Form Required.	\$200 SIGN HERE: _____ DATE: _____

* By signing this form, the customer authorizes the utility to utilize billing data for energy savings analysis. With this authorization, the utility may also release up to two years pre-installation and up to two years post-installation of the customer's billing information to BPA and other third parties in order to perform energy savings analysis. The customer also hereby releases the utility from any and all liability arising from or connected with the release of this information.

** By signing this form, the contractor certifies that this form and any accompanying documentation are complete and accurate, all measures associated with this project were completed as of the signature date, the contractor is licensed, bonded and insured, have been trained by the manufacturer on the installed product, the equipment was installed in accordance with manufacturer specifications, including adherence to proper refrigerant charging, and installed according to industry best practices.

† New manufactured home is treated as an existing manufactured home once located on site for occupancy.
 *Ducted Mini-Splits do not include whole-home central ducted systems. Ducted Mini-Splits may qualify for the ductless heat pump rebate if the equipment has an AHRI Certified Reference Number and is listed as AHRI equipment type: Mini-Split or Multi-Split Heat Pump.
 † Limit one DHP rebate per home. Not eligible if upgrading from an existing ducted or ductless heat pump.
 ‡ Zoned heating includes electric, non-factory ceiling cable, wall, baseboard, plug-in space heaters, and an electric boiler/water heater attached to a zoned hydronic floor heating system.
 § This heat pump measure must be installed by a contractor participating in the Clark Public Utilities Contractor Network.

- Clark & Cowlitz PUD
- NW Natural
- Energy Trust of Oregon
- Comfort Ready Home

Energy Construction LLC

Panasonic

360-213-7279

Visit website

Entek Corp.

Carrier, Mitsubishi

All Services:

Duct Sealing, Heat Pump/Ductless Heat Pump, Weatherization

360-883-5462

info@entekhvac.com

Visit website

Euro Comfort LLC

Mitsubishi, Coleman

971-701-8973

alsaltuk@gmail.com

Entek LLC

Vancouver, WA



(360) 883-5462

JHedges@entekhvac.com

Website

Less Detail

7316 NE 47th Ave
Vancouver, WA
98661-1326

Map

CCB #251396

LANGUAGES SPOKEN

SERVICES

Central Air Conditioner
Ductless Heat Pumps
Gas Furnaces
Heat Pump Commissioning
Heat Pumps
Heating and Cooling (HVAC)
Instant Incentives
Savings Within Reach
SW Washington On-Bill Repayment

Sales Process

- Schedule Customer
- Customer Packet
- Review Options with Customer
- Prepare Good, Better, Best Proposals
- Email Proposals to Customer
- Follow up with Customer
- Sold Project – JI & JCE to Coordinator
- Schedule Layout & Install
- Complete Installation
- Closetout Packet to Customer



My ENTEK Project

- **Layout**
 - Meet the lead technician that will be leading your project
 - Design the system
 - Take measurements for all new equipment
 - System testing
 - A time to get all your questions answered
 - Finalize and sign all paperwork
- **Installation Day**
 - Meet the whole crew of skilled craftsmen who will install your new equipment
 - We commit to keeping your house clean (drop clothes, protective paper or plastic, boot covers, tobacco free, etc.)
 - Work will be completed per the manufacturer's specifications
 - Equipment will be installed per local codes and regulations
 - The system will be started up and tested by a licensed technician
 - We will walk you through the new system to make sure it meets your expectations and to ensure you know how to operate and maintain the equipment. This will include a full review of the thermostat.
 - All old equipment will be taken away and recycled
 - The work area will be left as clean or cleaner than we found it
- **Permits**
 - We will look after all permits required to do the job
 - Depending on the type of work being done, some jobs require multiple permits and inspections
 - We will coordinate any inspections with the customer and the appropriate agency/municipality
 - Note: The homeowner must be present for most inspection(s). We will let you know if your jurisdiction requires you to be present. Most County inspections are done virtually with our lead technician on the last day of the project.
- **Rebates and Incentives**
 - If applicable, ENTEK will complete and submit all necessary paperwork to secure available rebates and incentives.
 - Note: Some specific programs require the customer to complete and submit the final paperwork. We will make sure you have the necessary documents with a clear understanding of what you need to do with them.
- **Warranty Registration**
 - We will register all your new equipment with the appropriate equipment manufacturer.
- **Final Billing**
 - A final bill will be mailed to your house when the project is complete
- **Closeout Package**
 - Your personal Job Coordinator will ensure you received a closeout package with all the documents and information appropriate for your project and equipment
 - The Closeout Package will include the following:
 - Equipment manuals
 - Equipment startup sheet
 - ENTEK warranty
 - Manufacturer registered warranty
 - Copies of permits
 - Rebate and Incentive documents – If applicable
 - AHRI certification – If applicable
 - Performance Tested Comfort Systems (PTCS) paperwork – If applicable
 - Thank you letter from ENTEK and your Job Coordinator

Your ENTEK Team

Feel free to contact us any time!

Job Coordinator: Grace Stong

Office: (360) 883-5462

Email: grace.stong@entekhvacc.com

Good, Better, Best Options



4/1/2025

Customer: Paul Gawith
Address: 612 SE 102nd Ave.
City, State, Zip: Vancouver, WA 98664



We propose to furnish all material and perform all labor necessary to complete the following:
Removal of existing equipment. Installation of new Carrier Heat Pump, Air Handler and Honeywell Thermostat.

Equipment: Carrier 10 Year Limited Parts & Compressor Warranty

Carrier Comfort Series Single Stage 15.2 SEER2 / 7.5 HSPF2 2 Ton Heat Pump 275CA524A003
Carrier Comfort Series Single Stage Air Handler F75ANXB34L00 & 10in" Strip Heat
Honeywell VisionPro 8000 WiFi Programmable Thermostat & Air Sensor, Honeywell Filter Case

Installation: Entek 12 Month Labor Warranty & 6 Month Inspection

Removal and recycling of existing equipment to EPA standards
Installation of new Carrier heat pump and air handler to code
Leveling of heat pump on new composite pad and adjustable support feet
Custom built metal transitions in plenum, install filter cabinet
Hand seal plenum transitions, seal all penetrations
Installation and brazing of new R410A refrigerant lines
Balancing of R410A refrigerant to manufacturer's specifications
Installation of new condensate EZ trap, float switch, pump and drain
Run new stat wire and programming of new thermostat
Startup and test all systems
Clean up all work areas

Electrical: Performed By In House Electrician

Run dedicated circuit, install new outdoor disconnect and whip
Installation of kw AUX heating elements in air handler
Installation/update of any necessary breakers/fuses to complete job

Installation: \$12,000.00
Tax 8.8% \$1,056.00

TOTAL: \$13,056.00

Rebate: Clark Public Utilities Air Sourced Heat Pump Rebate
Rebate: \$1,000.00
After Rebate: \$12,056.00

Note: Total price includes cost of Clark County Mechanical and Electrical permits necessary to complete project according to current code requirements.

Any alteration or deviation from the above specifications involving extra cost of material or labor will only be executed upon written orders for the same. The Contractor agrees to carry Workman's Compensation and Public Liability Insurance, also to pay all Sales Taxes, Old Age Benefit and Unemployment Compensation Taxes upon the materials and labor furnished under this contract, as required by the United States Government and State in which this work is performed.

50% down payment due by beginning of installation.
****Note: This proposal may be withdrawn if not accepted within 30 days.**

Acceptance

You are hereby authorized to furnish all materials and labor required to complete the work mentioned in the above proposal, for which the undersigned agrees to pay the amount mentioned in said proposal, and according to the terms thereof. It is further agreed that if the charges made, shall remain unpaid for a period of 30 days beyond the pay period listed above, that any balance or remaining unpaid shall bear interest at the highest legal rate permitted by law. In the event that any suit or action is instituted to collect any amount due under this agreement, whether principal or interest or both, I agree to pay, in addition to the costs provided by law, a reasonable sum as attorney's fees.



Respectfully submitted,
Entek Corporation
Registered and Bonded WA: ENT0K*09WE, OR: CCB#020

Jeremy A. Hedges

Date

Signature

Signature



4/1/2025

Customer: Paul Gawith
Address: 612 SE 102nd Ave.
City, State, Zip: Vancouver, WA 98664

Carrier High Efficiency Heat Pump Option 2

We propose to furnish all material and perform all labor necessary to complete the following:
Removal of existing equipment. Installation of new Carrier Heat Pump, Fancoil and Honeywell Thermostat.

Equipment: Carrier 10 Year Limited Parts & Compressor Warranty

Carrier Performance Series Variable 19.0 SEER2 / 9.8 HSPF2 1.5 Ton Heat Pump 3SMUHAQ18AA3
Carrier Performance Series Matched Variable Speed Fancoil 40MUAAQ18XC3
Carrier Skv AUX Backup Heating Kit EHKH4D05KN
Honeywell VisionPro 8000 WiFi Programmable Thermostat & Air Sensor, Honeywell Filter Case

Installation: Entek 12 Month Labor Warranty & 6 Month Inspection

Removal and recycling of existing equipment to EPA standards
Installation of new heat pump, leveled on new support pad and feet
Installation of new air handler and filter case
All necessary metal transitions in plenum and ductwork
Installation and brazing of new R410A refrigerant lines
Balancing of R410A refrigerant to manufacturer's specifications
Installation of new condensate EZ trap, float switch, pump and drain
Run new stat wire and programming of new thermostat
Startup and test all systems
Clean up all work areas

Electrical: Performed By In House Electrician

Run dedicated circuit, install new outdoor disconnect and whip
Installation of kw AUX heating elements in air handler
Installation/update of any necessary breakers/fuses to complete job



AHRI System Efficiency Ratings:
19.0 SEER2 & 9.8 HSPF2

Installation: \$11,900.00
AUX Heat: \$400.00
Subtotal: \$12,300.00
Tax 5.8% \$1,073.60

TOTAL: \$13,373.60

Rebate: Clark Public Utilities Air Sourced Variable Speed Heat Pump Rebate
Rebate: \$1,200.00
After Rebate: \$12,073.60

Note: Total price includes cost of Clark County Mechanical and Electrical permits necessary to complete project according to current code requirements.

Any alteration or deviation from the above specifications involving extra cost of material or labor will only be executed upon written orders for the same. The Contractor agrees to carry Workman's Compensation and Public Liability Insurance, also to pay all Sales Taxes, Old Age Benefit and Unemployment Compensation Taxes upon the materials and labor furnished under this contract, as required by the United States Government and State in which this work is performed.

50% down payment due by beginning of installation.
****Note: This proposal may be withdrawn if not accepted within 30 days.**

Acceptance

You are hereby authorized to furnish all materials and labor required to complete the work mentioned in the above proposal, for which the undersigned agrees to pay the amount mentioned in said proposal, and according to the terms thereof. It is further agreed that if the charges made, shall remain unpaid for a period of 30 days beyond the pay period listed above, that any balance or remaining unpaid shall bear interest at the highest legal rate permitted by law. In the event that any suit or action is instituted to collect any amount due under this agreement, whether principal or interest or both, I agree to pay, in addition to the costs provided by law, a reasonable sum as attorney's fees.



Jeremy A. Hedges

Date

Signature

Signature



4/1/2025

Customer: Paul Gawith
Address: 612 SE 102nd Ave.
City, State, Zip: Vancouver, WA 98664

Mitsubishi Hyper Heat Pump Option 3

We propose to furnish all material and perform all labor necessary to complete the following:
Removal of existing equipment. Installation of new Mitsubishi Heat Pump System and Thermostat.

Equipment: Mitsubishi 12 Year Limited Parts & Compressor Warranty

Mitsubishi Inverter Driven 18.7 SEER2 / 9.2 HSPF2 18k Btu Hyper Heat Pump SUZKA18N4H3
Mitsubishi Variable Speed 18k Btu Ducted Indoor Air Handler SV22EP18NA
Mitsubishi Programmable Thermostat, Honeywell F100 Media Filter

Installation: Entek 12 Month Labor Warranty & 6 Month Inspection

Removal and recycling of existing equipment to EPA standards
Installation of new heat pump, leveled on new support pad and pavers
Installation of new air handler and filter case
All necessary metal transitions in plenum and ductwork
Installation and flaring of new R410A refrigerant lines
Balancing of R410A refrigerant to manufacturer's specifications
Installation of new condensate EZ trap, float switch, pump and drain
Run new stat wire and programming of new thermostat
Startup and test of system
Clean up of all work areas

Electrical: Performed By In House Electrician

Run dedicated circuit, install new outdoor disconnect and whip
Installation/update of any necessary breakers/fuses to complete job



AHRI System Efficiency Ratings:
18.7 SEER2 & 9.2 HSPF2

Installation: \$12,800.00
Tax 5.8% \$1,126.40
TOTAL: \$13,926.40

Rebate: Clark Public Utilities Variable Speed Heat Pump Conversion Rebate
Rebate: \$1,200.00
After Rebate: \$12,726.40

Note: Total price includes cost of Clark County Mechanical and Electrical permits necessary to complete project according to current code requirements.

Any alteration or deviation from the above specifications involving extra cost of material or labor will only be executed upon written orders for the same. The Contractor agrees to carry Workman's Compensation and Public Liability Insurance, also to pay all Sales Taxes, Old Age Benefit and Unemployment Compensation Taxes upon the materials and labor furnished under this contract, as required by the United States Government and State in which this work is performed.

50% down payment due by beginning of installation.
****Note: This proposal may be withdrawn if not accepted within 30 days.**

Acceptance

You are hereby authorized to furnish all materials and labor required to complete the work mentioned in the above proposal, for which the undersigned agrees to pay the amount mentioned in said proposal, and according to the terms thereof. It is further agreed that if the charges made, shall remain unpaid for a period of 30 days beyond the pay period listed above, that any balance or remaining unpaid shall bear interest at the highest legal rate permitted by law. In the event that any suit or action is instituted to collect any amount due under this agreement, whether principal or interest or both, I agree to pay, in addition to the costs provided by law, a reasonable sum as attorney's fees.



Jeremy A. Hedges

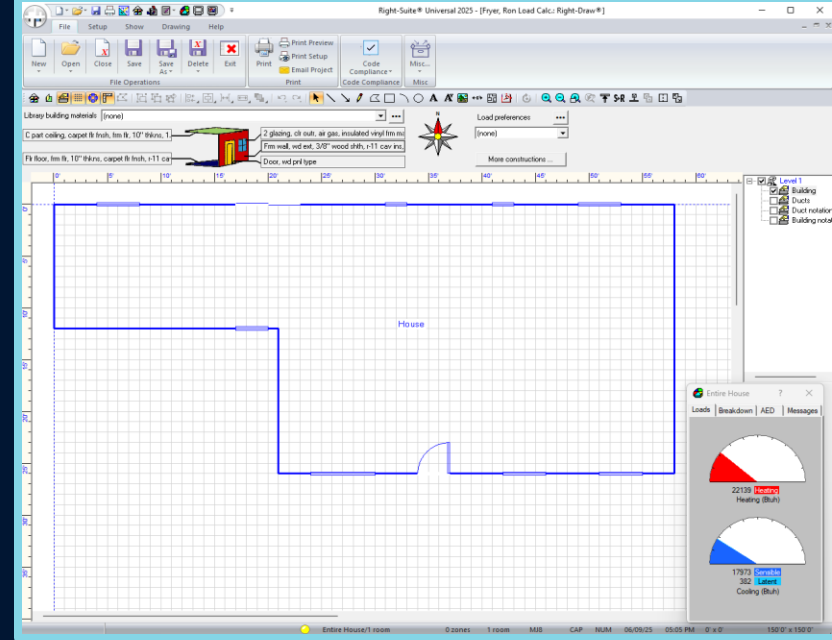
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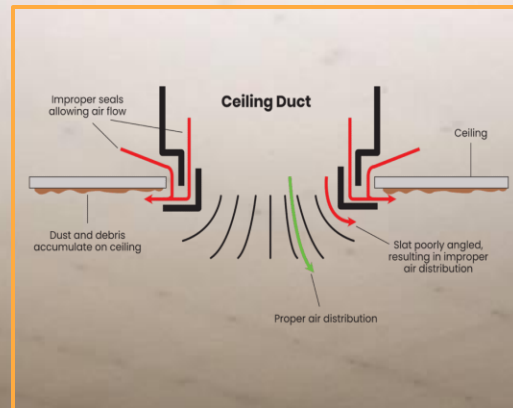
Signature

Signature

Sale Tools:

- Load Calculation Wright Soft
- Thermal Imaging
- Duct Leakage / Building Leakage
- Building Performance
- AHRI Efficiency Report
- Rebate Documents





Common Causes of Ghosting



Insulation
Gaps



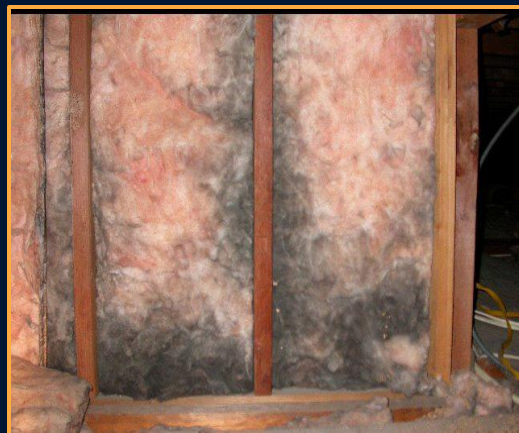
Indoor Air
Quality

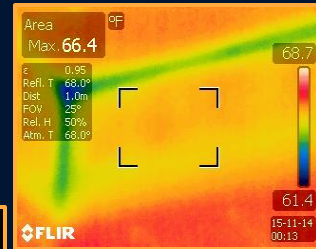
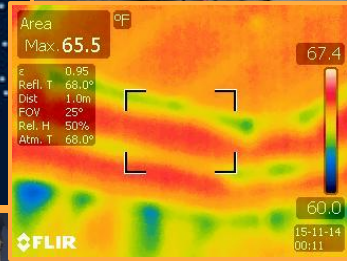


High
Humidity



Poor
Ventilation







ENTEC CORPORATION
Heating and air Conditioning Since 1946

Certificate of Completion

Duct Sealing Performed for:
Bobbi Blundell
4713 NE 24th Ave.
Vancouver, WA 98663
(509) 883-5462

Overall Sealing Results

When we arrived,
YOUR DUCTS HAD:
85 CFM of Leakage, equivalent to a
16 Square Inch Hole

After we finished,
YOUR DUCTS HAVE:
23 CFM of Leakage, equivalent to a
4 Square Inch Hole

This corresponds to a
72% Reduction
in Duct Leakage

Note: Duct leakage results are calculated in
cubic feet per minute (CFM) measured at a
standard OPERATING PRESSURE of 25 Pa
(0.19 in. water).

Aerosol Sealing Profile

Your Heating and Cooling Capacity
Improvement for Duct Sealing is
6%
based upon measured leakage
reduction and original air flow

Aerosol Technician: Tyler
Aerosol Equipment Serial #: 2100
Monday, June 29, 2015

AEROSEAL
Leading Duct Sealing & Sealing





Entek Corporation

4.9 ★★★★★ 324 Google reviews

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HVAC contractor providing installation, repair, and cleaning services, as well as energy solutions.

BEST OF SOUTHWEST WASHINGTON 2026

Rick Barnes
7 reviews

★★★★★ a day ago **NEW**

Terran is very knowledgeable very polite and he is easy to work with. We have signed a contract to have him come back and check are heater and a/c. He is the best technician. Rick

[Like](#) [Share](#)

Entek Corporation (Owner)
10 hours ago

Thank you, Rick! We appreciate your kind words about Terran and are glad to hear you had such a positive experience; we look forward to serving you again soon.



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Heating, Cooling and Energy Solutions Since 1946

BEST OF SOUTHWEST WASHINGTON 2025

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WINNERS SPOTLIGHT

BEST OF SOUTHWEST WASHINGTON 2025

BEST OF SOUTHWEST WASHINGTON 2025

Jeremy Hedges – Residential Comfort Specialist
Office : 360-883-5462
Cell : 360-518-2359
jeremy.hedges@entekhvac.com

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Heating, Cooling, and Energy Solutions Since 1946